



**Request for Proposal
Questions and Responses
4/10/2026**

**Request for Proposal: Microsoft Office 365 Training Services
Proposal Due Date: 4/21/2026**

Q1: "The RFR indicates that the selected learning partner should hold an active Learning Competency status under the Microsoft Partner Network."

*While our organization does not currently maintain this specific designation, we are an **authorized Microsoft Solutions Partner** with a strong track record of delivering comprehensive Microsoft Office 365 training programs.*

*By way of context, we have successfully supported similar training initiatives for public sector clients such as **Baltimore County, District of Columbia Courts, Volusia County, and Arlington County**, delivering structured learning solutions across multiple proficiency levels.*

Given our relevant experience and active Microsoft Solutions Partner status, we wanted to inquire whether organizations like ours may still be considered for participation, or if the Learning Competency requirement is strictly mandatory

A: Here is the answer:

***A1:** Thank you for your inquiry. RFP requires that the selected learning partner currently holds and maintains an active Learning Competency status under the Microsoft Partner Network. However, BPHC recognizes that Microsoft has evolved its partner program structure in recent years. An active Microsoft Solutions Partner designation with demonstrated expertise in delivering Microsoft Office 365 training will be considered as meeting the intent of this requirement. Bidders must provide documentation of their current Microsoft partnership status and relevant certifications with their proposal submission. All proposals will be evaluated based on the criteria outlined in the RFP, including the qualifications and experience of the proposed organization.*